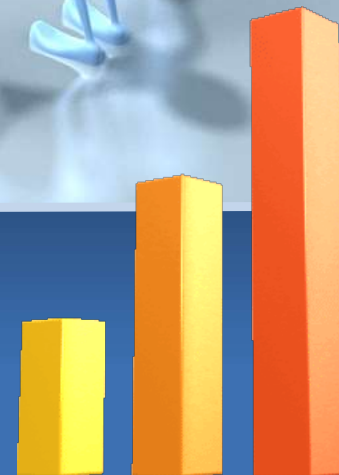




AIT Business Solutions

Company Overview



AIT Business Solutions

Who We Are:

We are a global team of over 50 highly experienced business leaders and process improvement professionals.



Our Goal:

Help our customers identify and successfully overcome their business performance and process improvement challenges.



How We Do It:

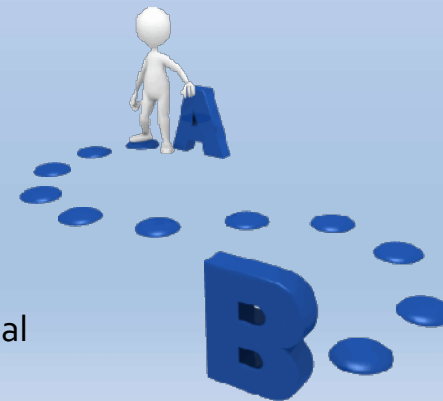
Our team has a portfolio of proven business improvement methods we've learned over decades of collective industry experience. We both teach and help our clients apply these techniques to help them attain desired performance improvements and business results.



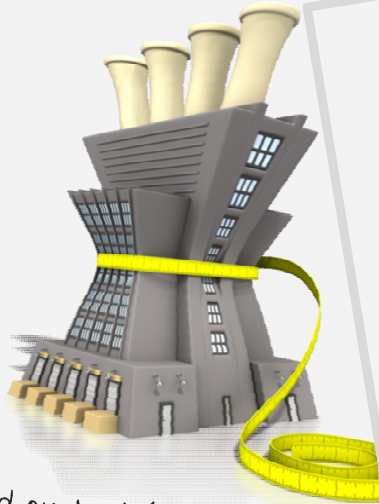
The bottom line ... we help our clients plan and execute **CHANGE!**

Quickly, deliberately and methodically ...

We have enabled our clients to achieve hundreds of millions of dollars in operational savings and process efficiencies!



Our Foundation



Based on Just-in-Time and Toyota Production System techniques eliminate WASTE!

LEAN

LEAN taught us that WASTE "hides" many problems and defects and results in unacceptable non-value added work.

Key Principle: Eliminate **WASTE**!

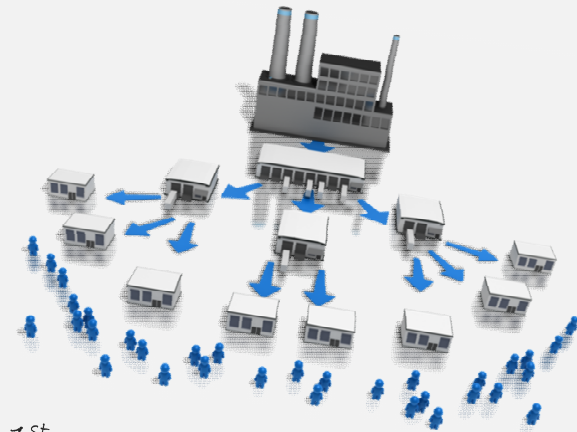


Structured approach to defect and reduction using ops research improvement tools of the last 50 years

SIX SIGMA

SIX SIGMA taught us how to tackle complex "unsolvable" problems with a structured data-driven problem solving approach.

Key Principle: Eliminate **DEFECTS** and **VARIATION**!



The 1st value chain - reengineering of the processes, policies, organization and systems to enable optimization of VALUE produced!

SUPPLY CHAIN

SUPPLY CHAIN taught us how to analyze and optimize highly complex cross-functional systems to enable breakthrough performance improvement!

Key Principle: Create a future **VISION** and **ROADMAP** to get there!

Our Capabilities

We tailor all our capabilities to the specific needs of our customers!

We've helped multiple Fortune 1000 companies design and build Lean Six Sigma based Continuous Improvement Programs where we provide program design, program management, skills training, project support and project execution capabilities and resources to launch their initiative and start changing their culture.

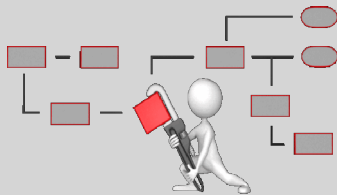


Often incremental change isn't enough ... radical, breakthrough change associated with a critical value chain is required to achieve strategic performance objectives. Understanding the big picture, developing a future vision, creating a roadmap to get there and energizing the organization to change is required to achieve Success!

People drive performance ... so having the right people in the right organizational design is critical to realize the benefits of any process improvement initiative. We help our clients' business leaders get the most out of their team!

Our Approach

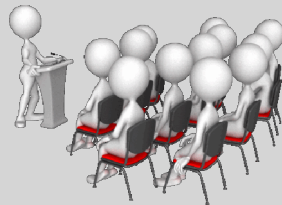
Our job is to facilitate **CHANGE** ... so we can either:



DO IT with you ...

PROJECTS

When you need a challenge tackled quickly ... we will frequently act as the “hired gun” to help you solve the problem. This is typically structured as a project or Kaizen event where we are part of your team functioning as the technical lead or even the project lead. Our goal is to help you “just get it done” so you can realize the benefits as quickly as possible.



TEACH you to do it ...

TRAINING EVENTS

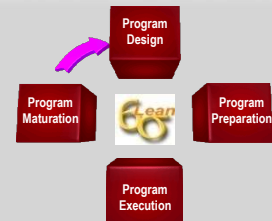
Just as we’ve been taught the tools, methodologies, and techniques of process improvement ... we can teach you. Our Train-Apply-Review approach requires you to apply what you’ve learned to a company assigned project during the training. Our instructor’s goal is not only to teach you but to insure you’ve achieved project success!



LEAD you to it ...

MANAGEMENT

Sometimes an organization lacks the leadership necessary to tackle the tough problems. Our team can provide that “interim” leadership until a qualified permanent team member can be identified. Whether it is a functional, program or project leadership role ... our team has great leadership talent to fill the gap and help you find the right permanent solution.



PROGRAM ize it ...

PROGRAMS

Creating a long-term sustainable change within an organization to embrace continuous process improvement requires an orchestrated program that combines leadership, skills development, and execution to drive year-over-year business results. We’ve designed highly successful programs for Fortune 1000 corporations that continue to drive results long after we’ve completed our job.

Our Industry Experience

Aerospace	     
Automotive	    
Chemical	     
Metal & Mining	   
Plastics	  
Consumer Products	       
Electronics	     
Medical/ Pharmaceutical	     
Financial Services	     
Energy	   
Packaging	    
Telecom	    
Industrial	   
Government	  

Why **AIT** Business Solutions?



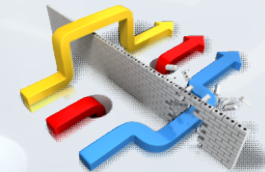
LEADERSHIP: Our team is dedicated to leading your team to SUCCESS!

- We have only superstars on our team ...
- We have decades of experience in process improvement ...
- Knowledge transfer is central to everything we do ...



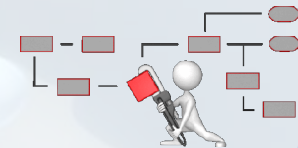
OBJECTIVITY: New eyes on old problems is often what is needed ...

- We ask the tough questions to get your team "out-of-the-box" ...
- We help you explore all of the alternatives to get the best solution ...
- Our focus is your future ... and our responsibility is to your goals ...



TECHNIQUES: We bring you highly proven methodology and tools ...

- Our structured approaches reduce your risk and improve probability of success ...
- We've designed our capabilities for flexibility and speed ...
- If you want to drive improvements ... we know how to make it happen ...



TEAMWORK: We work side-by-side with you to insure your success ...

- We take pride in our ability to work in very diverse situations ...
- Our team is prepared to fill any gap on your behalf ...
- We are expert team builders ... everything we do is based upon teamwork ...



RESULTS: Our goal is to always exceed your expectations and get bottom line results ...

- We make your goals our goals ... then try to exceed them ...
- We know AIT is an investment ... with a very high return ...
- Our reputation is built upon our success with you ...



Questions? More Information?

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